**GCFN Event 6th October 2017 Café table break out. Theme: Funding and Resources**

**Expert** Sinead Fortune, Urban Catch

**Facilitator** Jacqueline Ferguson, GCFN

Sinead shared her experiences around funding with the participants, approx. 6 at a time for 4 sessions. Many volunteers, a few start -ups and some established organisations in the mix.

Key points:

* Whilst there is a lot of funding out there, there is lack of experience on how to find the funder
* It is important to have a story about the project, share the passion
* Know the funder- what will they fund? Detail is key
* Is the organisation profit or non profit?- ask some key questions of the organisation at the very start
* Start small and build a profile/evidence/confidence i.e build a track record
* Be clear on outcomes/legacy/monitoring at the start
* Do tailor a funding application to a funder but don’t chase the funding- know and stand by your project vision
* Seek skills and funding training- SCVO, GCVS, Senscot
* Look beyond funding pots- beyond funding is there sustainability?
* Don’t underestimate the work involved to manage funding
* You shouldn’t need to hire someone to be successful in funding
* Networking is key, do lots of it!